



## SMALL BUSINESS PROGRAM OFFICE NEWSLETTER

Fiscal Year 2020: 3rd Quarter Snapshot

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#### NIH Georgia HBCU Roundtable Follow-up Webinar

**APRIL 3.2020** 

This event was a follow-up session to the NIH Georgia Historically Black Colleges and Universities (HBCU) Roundtable event held on February 27, 2020, in Atlanta, GA. The purpose of this event was to openly discuss capacity building & HBCU senior leadership buy-in with the Georgia HBCU Roundtable attendees. All in all, a total of 22 attendees participated in this event.





#### April Newbie Open Forum

**APRIL 7, 2020** 

Each month the NIH Small Business Program Office (SBPO) hosts a Newbie Open Forum (NOF)that thoroughly educates novice vendors on the NIH's Mission, what NIH buys, and the importance of teaming and subcontracting relationships. The purpose of the NOF is to provide a space for vendors to learn about the NIH's contracting needs, interact with the NIH SBPO staff, and network with other attendees.

#### NIH Small Business Invoicing Webinar

**APRIL 9, 2020** 

The NIH Small Business Program Office teamed with The Office of Financial Management (OFM) to provide small business vendors with an overview of the invoicing processing flow chart, invoicing best practices, the top reasons why some invoices are returned, and discuss the new way of electronic invoicing due to COVID-19.

#### North and South Carolina HBCU Roundtable Webinar

**APRIL 13. 2020** 

The North and South Carolina Roundtable introduced participants to the NIH's Path to Excellence and Innovation Initiative for Historically Black Colleges & Universities (HBCUs). The program implements the Presidential Executive Order 13779, which encourages federal agencies to assist HBCUs in competing effectively for grants, contracts, and/or cooperative agreements. Overall, a total of 53 attendees participated in this event.

#### NIH NITAAC HBCU Webinar

**APRIL 16, 2020** 

The NIH Small Business Program Office and the NIH Information Technology Acquisition and Assessment Center (NITAAC), hosted a webinar that assisted with educating HBCUs on NITAAC and the upcoming CIO-SP4 onramp.





#### NIH/NCAT Federal Agency Webinar

**APRIL 21. 2020** 

Ms. Annette Owens-Scarboro, NIH Small Business Program Manager, had the pleasure of introducing the Path to Excellence and Innovation (PEI) Initiative to the North Carolina Agricultural and Technical State University community. During this open discussion, Ms. Owens-Scarboro expressed the importance of building a strong institutional infrastructure, teaming with a business entity for mentorship purposes, and the next steps for the PEI Program.

#### Small Business Outreach Showcase

**APRIL 28, 2020** 

Ms. Annette Owens-Scarboro, NIH Small Business Program
Manager and Historically Black Colleges and Universities Coordinator, discussed
"How to Conduct Business with the NIH." Ms. Owens-Scarboro provided
the audience with an overview of the NIH, highlighted NIH GWACs, discussed NIH
Contract Vehicles, and offered tips on how to search for NIH contracting
opportunities.

#### LTASC III Webinar

**MAY 7,2020** 

Proposal Helper, the NIH Small Business Program Office, and the LTASC III team hosted a webinar to address the upcoming LTASC procurement. The NIH officials provided a synopsis of the current solicitation, encouraged the small business community's participation, and hosted a question and answer segment.

#### May Newbie Open Forum Webinar

MAY 28,2020

Each month the NIH Small Business Program Office (SBPO) hosts a Newbie Open Forum (NOF)that thoroughly educates novice vendors on the NIH's Mission, what NIH buys, and the importance of teaming and subcontracting relationships. The purpose of the NOF is to provide a space for vendors to learn about the NIH's contracting needs, interact with the NIH SBPO staff, and network with other attendees.





### **Upcoming Events**

• 7/30/2020: July Newbie Open Forum Webinar